

**EXPRESSION OF INTEREST FOR PROVISION OF MARINE SPREAD FOR
REPLACEMENT OF OFFSHORE HOSE STRINGS OF SINGLE POINT MOORING (SPM)
AT BHOGAT, GUJARAT**

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power.

Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of \$15 Bn.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's crude production.

Cairn Oil and Gas, Vedanta Ltd., the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan. Crude oil pipeline is operated to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat and to sell crude oil to coastal customers through Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat. The operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the Competitive Bidding Process for "Provisioning of Marine spread for replacement of Offshore hose strings (sub-sea and floating) of SPM at Bhogat, Gujarat"

The scope broadly includes deployment of experienced dive spread along with suitable Barge/ DSV for carrying out hose strings replacement activity.

In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

- Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- Positive net worth in each of the immediately preceding two (2) financial years.
- Liquidity ratio in each of the preceding 2 financial years shall not be less than 1.0
- Must have carried out 3 nos Sub-sea hose replacement jobs in past 5 years at SPMs of Oil installations
- Must be a Registered Member of IMCA as a Diving Contractor

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Details of experience/technical requirements:
 - a. Experience details in provisioning similar services for last 5 years which includes contract copy, detailed scope, resources involved, location of work and contract

- duration. Contact details from the earlier projects shall also be provided.
3. Details of resources available with contractor relevant to advertised EOI viz details of vessels, dive team etc.
 4. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
 5. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company
- iii. Audited Financials can be considered, subject to:
 - a. Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
 - b. Commitment Letter from Parent/Company to provide financial support to the bidding entity.
- iv. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- v. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). **The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.**

- In case of any issue faced by the vendor during the evincing of interest please contact :
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